# AGRI MART

A ONE STOP SOLUTION
FOR
FARMING NEEDS



### **PROBLEMS**

#### TWO MAJOR PROBLEMS & TWO SOLUTIONS

RESONABLE PRICES TO THE FARMERS AT THE FARM GATE AND QUALITY PRODUCE AND PRODUCTS TO THE CONSUMERS AT THEIR DOOR

GENUINE AGRI-INPUT AND IT'S TIMELY AVAIALBILITY, AFFORDABILITY OF PRECISION FARMING EQUIPMENTS, TECHNICAL SUPPORT AND TIMELY AVAIALBILITY OF PRE-HARVEST AND POST HARVEST MANAGEMENT SERVICESIS A MAJOR PROBLEM FOR THE FARMERSIS A MAJOR PROBLEM ARE THE MAJOR PROBLEMS RELATED TO PRODUCTION AND RIGHT AMRKET ACCESS IS ANOTHER MAJOR PROBLEMS WHICH NEEDS TO BE ADDRESSED TO ENSURE THE REMUNERATIVE PRICES AT THEIR FARM GATE

**SOLUTION** 

**AGRI MART** 

### STATE'S PROFILE

- UP IS A AGRARIAN STATE HAVING NINE AGRO-CLIMATIC ZONES.
- UP IS DIVIDED INTO 75 DISTRICTS OPENING UP OF AN OPPORTUNITY OF AGRI MARTS AT TALUKA AND GRAM PANCHAYAT LEVEL TO FACILITATE THE ENTIRE STATE'S FARMERS AND AGRIPRENURES AND EMPOWER THEM BY INCREASING THEIR FARM PRODUCTIVITY AND PROVIDE ADDITIONAL INCOME OPTION THROUGH AGRIBUSINESS

### WHO CAN DO IT?

- A PACS/FPC
- A agriculture Graduate
- A educated progressive farmer
- A agriprenure having a Manager who is graduate in Agriculture
- Capacity to invest 25% in a project of Minimum Rs 10.00 Lakh,
   25.00 Lakh & 100.00 lakh, respectively at Gram Panchayat
   Level, Taluka Level & District Level and having required land with proper road access

## **FACILITIES**

#### **PRODUCTS**

- Bio fertilizers
- Bio pesticides
- Soil Nutrition Kit
- Seeds
- Farm Equipment's
- Agro-chemicals
- Planting material

#### **SERVICES**

- Knowledge Bank
- Farm Management
- Turn key Solution
- Advisory Services
- Market Access
- Pre-harvest services
- Post-harvest services

# **BUSINESS MODEL**

- Requirement Of Space 5000 Sq.Ft Covered Area And A Shed Of At least 1000 Sq. Ft.(Preferably) Total Cost Of Project Rs 100.00 Lakh In Addition To Land/Building
- Franchisee Fee Rs Rs 1.00 lakh, 2.00 lakh & 5.00 lakh, respectively.
- Security Deposit With The Bank As FD Rs 5.00,10.00 &
   20.00 Lakh, respectively.

## REVENUE MODEL

- Commission on Beneficiary Membership @20% i.e Rs 200/-Per Member
- Commission On Service Charges Through Services @ 5% Of The Receipt
- Commission On The Organized Agri-input Sales @1.5% Of The Sales
- Commission On Procurement @ 0.5% Of The Procurement Value.
- Commission On Equipment Sale @ 2.0% Of The Sales Value
- Commission On Special Promotional Items @ 5% Of The Sales Promotion

Or

Minimum Assured ROI On Investment @10% or Remuneration

(Whichever Is Higher)

### BENEFITS TO AGRIPRENURE

- Self Employment With Assured Income
- Business Opportunity At Their Native Place
- Social Satisfaction Being Near Family
- Low Cost Of Living
- Strong Social And Family Bondages
- Harmony And Social Networking Through Beneficiaries

### BENEFITS TO FARMERS

- Availability Of Low Cost ,High Quality Genuine Agriinputs
- Access To Knowledge Bank
- Availability Of Extension Services
- Availability Of Farm Services
- Pre-harvest & Post Harvest Services
- Minimal Processing Facilities At Collection Centers
- Market Access And Complete Hand Holding